Minimize Fraud Risk - Current Trends & Hot Topics





Business Disruption is Inevitable and Happening at an Accelerated Pace

Mechanization

1800s

Mass Production

1900s

Automation /

2000s

Digitization Today

© Armanino LLP. All Rights Reserved | Possible (Re) Defined



Requiring a Recalibration of Vision to Uncover New Opportunities



Re-imagining People Strategy Empowering Operations Navigating Disruption Digital Transformation





© Armanino LLP. All Rights Reserved | Possible (Re) Defined



AREA OF FOCUS

Today, We're Covering Navigating Disruption



Learning Objectives



Identify occupational fraud and schemes



Review findings on fraud from the ACFE Report to the Nations Summarize keys to fraud prevention and detection

Discuss "Fraud War Stories" and how to conduct an investigation

Impact of the changing workforce on fraud

مرمی مرمی 8



WELCOME

Today's Presenters



Ron Steinkamp

CPA, CIA, CFE, CRMA, CGMA, CCA, CCP

Partner, Trust Armanino



Patrick Chylinski

MAFF, CVA, CFE

Partner, Consulting Armanino



Exploring New Areas Agenda

Occupational Fraud Categories & Schemes

- Findings from the ACFE 2022 Report to the Nations on Occupational Fraud & Abuse
- Impact of the Changing Workforce on Fraud
- Keys to Fraud Prevention & Detection
- Conducting a Fraud/Forensic Investigation
- Q & A



Questions to Consider

- Where could fraud occur in your organization?
- What is your fraud risk?
- Do you have adequate policies, controls and processes in place designed to prevent fraud from occurring or detect it early to lessen your financial losses?
- Have you reassessed your policies because of the pandemic and the economy?
- How often do you conduct a fraud risk assessment?

Occupational Fraud Categories & Schemes

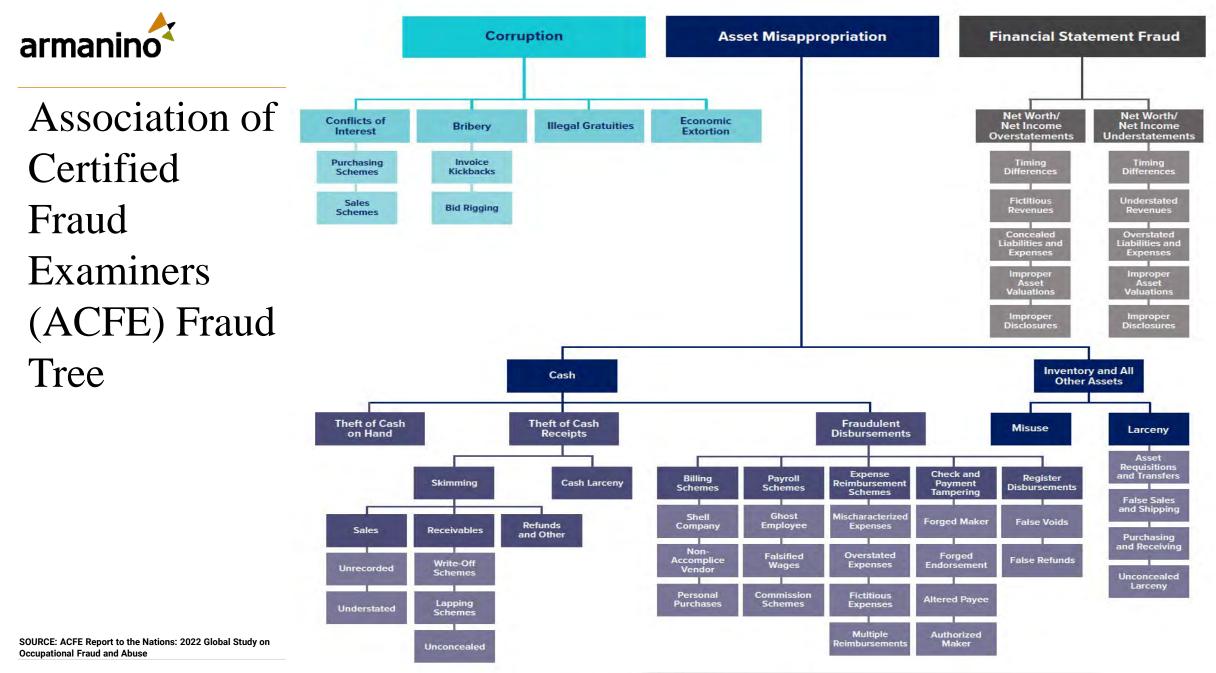


What is Occupational Fraud?

Use of one's occupation for personal enrichment through the deliberate misuse or application of the employing organization's resources/assets.

Three General Categories

- 1. Asset misappropriation Employee steals or misuses an organization's resources.
- 2. Corruption Employee's use of influence in business transactions in a way that violates duty to the employer for the purpose of obtaining benefit for self or someone else.
- **3. Financial statement fraud** Intentional misstatement or omission of material information in the organization's financial reports.



© Armanino LLP. All Rights Reserved

Findings from the ACFE 2022 Report to the Nations on Occupational Fraud & Abuse





Key Findings

2022 ACFE Fraud Study

Estimated organizations lose 5% of annual revenue to fraud. Asset misappropriation was most common, occurring in 86% of cases with median loss of \$100,000. Financial statement fraud was least common, but most costly with median loss of \$593,000.

Fraud lasted a median of 12 months.

Occupational frauds are most likely to be detected by tips (42%); over half from employees.

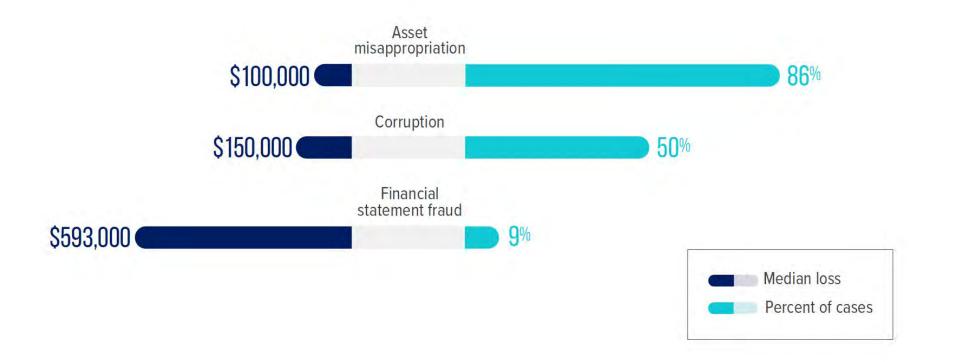
85% of Fraud perpetrators displayed behavioral red flags. Organizations that implemented anti-fraud controls (Ex., Hotline) realized lower fraud losses.

Nearly half of frauds occurred due to deficiencies in internal controls.



armaninollp.com

FIG. 2 HOW IS OCCUPATIONAL FRAUD COMMITTED?





armaninollp.com

FIG. 6 HOW DOES THE DURATION OF A FRAUD RELATE TO MEDIAN LOSS?





FIG. 10 HOW IS OCCUPATIONAL FRAUD INITIALLY DETECTED?

Tip	42%
Internal audit	16%
Management review	12%
Document examination	6%
By accident	5%
Account reconciliation	5%
Automated transaction/data monitoring	4%
External audit	4%
Surveillance/monitoring	3%
Notification by law enforcement	2%
Confession	1%
Other	1%

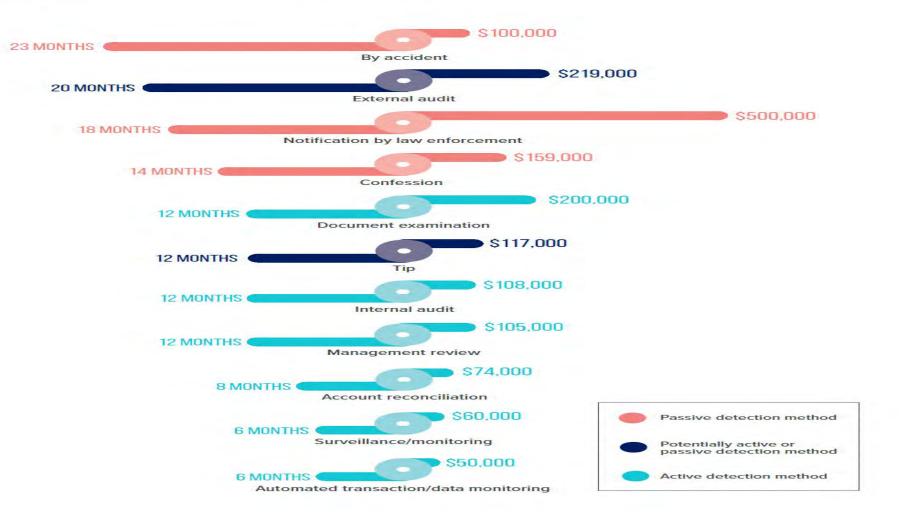
FIG. 11 WHO REPORTS OCCUPATIONAL FRAUD?

Employee	55%
Customer	18%
Anonymous	16%
Vendor	10%
Other	5%
Shareholder/owner	3%
Competitor	3%



armaninollp.com

FIG. 12 HOW DOES DETECTION METHOD RELATE TO FRAUD LOSS AND DURATION?





Top 10 Industries (By Loss) Impacted by

INDUSTRY	MEDIAN LOSS	CASES
Real Estate	\$435,000	41
Wholesale Trade	\$400,000	28
Transportation and Warehousing	\$250,000	82
Construction	\$203,000	78
Utilities	\$200,000	30
Manufacturing	\$177,000	194
Mining	\$175,000	22
Agriculture, Forestry, Fishing, and Hunting	\$154,000	39
Government and Public Administration	\$150,000	198
Technology	\$150,000	84



armaninollp.com

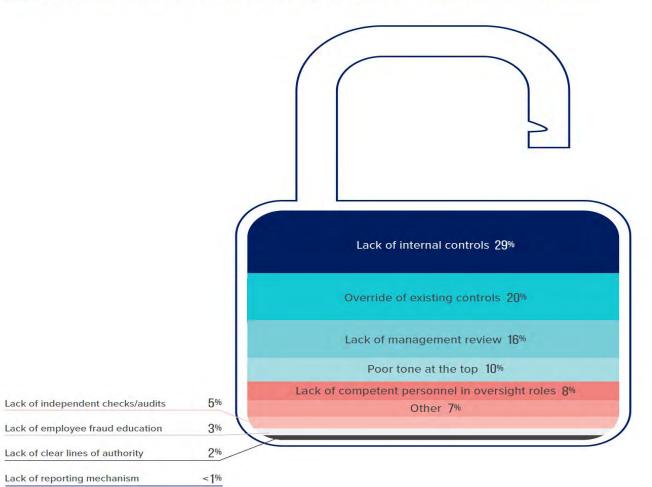


FIG. 29 WHAT ARE THE PRIMARY INTERNAL CONTROL WEAKNESSES THAT CONTRIBUTE TO OCCUPATIONAL FRAUD?



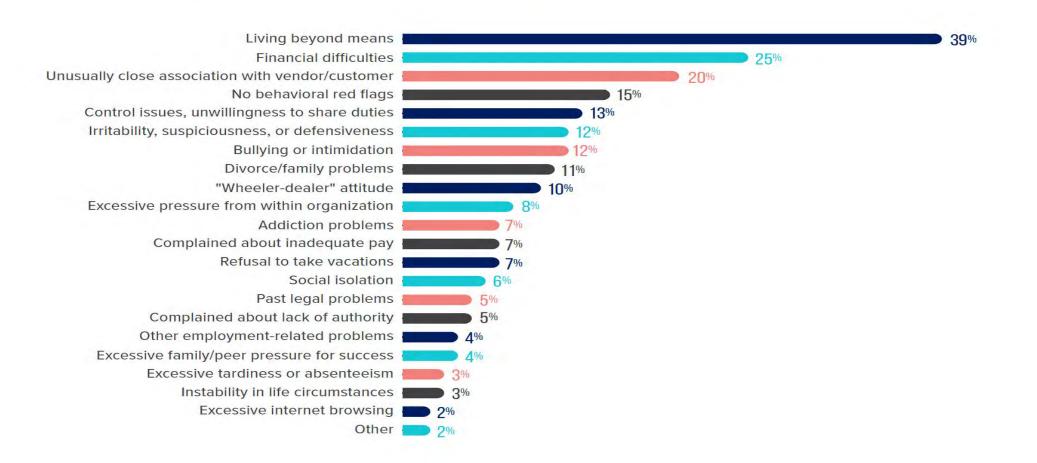
How Does the Presence of Anti-Fraud Controls Relate to Median Loss?

Control	Percent of cases	Control in place	Control not in place	Percent reduction
Job rotation/mandatory vacation	25%	\$ 64,000	\$140,000	54%
Hotline	70%	\$100,000	\$200,000	50%
Surprise audits	42%	\$ 75,000	\$150,000	50%
Proactive data monitoring/analysis	45%	\$ 80,000	\$150,000	47%
Anti-fraud policy	60%	\$100,000	\$183,000	45%
Fraud training for employees	61%	\$ 97,000	\$177,000	45%
Formal fraud risk assessments	46%	\$ 82,000	\$150,000	45%
Code of conduct	82%	\$100,000	\$168,000	40%
Fraud training for managers/executives	59%	\$100,000	\$165,000	39%
Internal audit department	77%	\$100,000	\$150,000	33%
Dedicated fraud department, function, or team	48%	\$100,000	\$150,000	33%
External audit of internal controls over financial reporting	71%	\$100,000	\$150,000	33%
Management review	69%	\$100,000	\$150,000	33%
External audit of financial statements	82%	\$100,000	\$150,000	33%
Management certification of financial statements	74%	\$100,000	\$140,000	29%
Independent audit committee	67%	\$103,000	\$142,000	27%
Employee support programs	56%	\$ 90,000	\$120,000	25%
Rewards for whistleblowers	15%	\$100,000	\$105,000	5%



armaninollp.com

FIG. 44 HOW OFTEN DO PERPETRATORS EXHIBIT BEHAVIORAL RED FLAGS?





Top 5 Concealment Methods

- 1. Created fraudulent physical documents 39%
- 2. Altered physical documents 32%
- Created fraudulent electronic documents or files – 28%
- 4. Altered electronic documents or files 25%
- 5. Destroyed or withheld physical documents 23%





Impact of the Changing Workforce on Fraud

mummummini



Background

- Through 2021 47.4 million workers voluntarily left their jobs.
 - > Top three reasons:
 - ✓ Career opportunities
 - ✓ Health and family
 - ✓ Work-life balance
 - Per McKinsey & Co's 2022 Great Attrition Survey 40% of U.S. respondents were likely to leave their current job in next 3 to 6 months



Fraud Risks

- Heightened financial reporting risks and ineffective control over financial reporting due to loss of specialized experience
- Segregation of duties
- Employee data theft
- Data breaches
- Phishing
- Smishing
- Hiring the "wrong candidate"
- Third parties and vendors



Controls to Mitigate Potential Fraud Risks

- Train employees on cyber fraud risks
- Establish technological processes to secure hybrid work environments
- Implement IT controls for onboarding and offboarding
- Foster a culture of belonging and integrity where employees feel valued and do the right thing

Keys to Fraud Prevention & Detection



Establish a Fraud Risk Governance Program

- Make an organizational commitment to fraud risk management
- Establish a comprehensive fraud risk management policy
- Establish fraud risk governance roles and responsibilities
- Document the fraud risk management program
- Communicate fraud risk at all organizational levels and train
- Implement a Fraud Hotline



Conduct a Fraud Risk Assessment

- Include board, executive management, departments/divisions, operating units and functional levels
- Analyze internal and external factors related to ACFE Fraud categories and schemes
- Consider using a survey tool or questionnaire
- Consider various types of fraud
- Consider the risk of management override of controls
- Estimate the likelihood and significance of risks identified

- Assess personnel/departments involved and the fraud triangle
- Identify existing fraud control activities and assess their effectiveness
- Determine how to respond to risks
- Perform periodic reassessments and assess changes to fraud risk
- Document the risk assessment
- Consider risk assessment when planning your audits



Example of Fraud Risk Assessment Tool

	Risk Likelihood	Risk Magnitude	Inherent		Control Prevention/Detection Assessment				
	Low = 1	Low = 1	Fraud		Low = 3	Overall			
Fraud Risks	Med = 2 High = 3	Med = 2 High = 3	Risk Assessment	Control Activity	Med = 2 High = 1	Risk Assessment	Risk Priority	Deficiency	Recommendation
Asset Misappropriation - Theft of Cash on Hand.		nigii – 3	-	Activity	nigii – 1	-	Priority	Denciency	Recommendation
Asset Misappropriation - Theft of Cash Receipts - Skimming (Cash stolen before recording in books - sales, receivables, refunds/credits).									
Asset Misappropriation - Theft of Cash Receipts - Cash Larceny (Cash stolen after recording in books).									
Asset Misappropriation - Fraudulent Disbursements - Check Tampering (Steal employer funds by intercepting, forging or altering a check drawn on the organization's bank account.).									
Asset Misappropriation - Fraudulent Disbursements - Cash Register Disbursements (Employee makes false entries on cash register to conceal the fraudulent removal of cash).									



Example of Fraud Risk Assessment Summary

	OCCUPATIONAL FRAUD RISK							
Potential Occupational Fraud Schemes	DEPTA	DEPT B	DEPT C	DEPT E	DEPT F	DEPT G	DEPTH	DEPTI
Asset Misappropriation - Theft of Cash on Hand.	High	High	Low	Low	Low	High	Moderate	Low
Asset Misappropriation - Skimming (Receipts stolen before recording in books - sales, receivables, refunds/credits).	High	High	Low	Low	Low	High	Low	Low
Asset Misappropriation - Cash Larceny (Receipts stolen after recording in books).	High	High	Low	Low	Low	High	Low	Low
Asset Misappropriation - Check Tampering (Intercept, forge or alter a check drawn on the organization's bank account.).	Low	Low	Low	Low	Low	Low	Low	Low
Asset Misappropriation - Cash Register Disbursements (False entries on cash register to conceal the fraudulent removal of cash).	High	High	Low	Low	Low	High	Low	Low
Asset Misappropriation - Purchasing/Billing (Invoices for fictitious goods or services, inflated invoices or invoices for personal purchases).	Moderate	Moderate	Low	Moderate	Moderate	Moderate	Low	Low
Asset Misappropriation - Payroll (False claims for compensation).	Moderate	Moderate	Low	Moderate	Moderate	Moderate	Low	Low
Asset Misappropriation - Expense Reimbursements (Fictitious or inflated business expenses).	Low	Low	Low	Low	Moderate	Moderate	Low	Low
Asset Misappropriation - Inventory (Theft or misuse of organization inventory)	High	High	Low	Low	Moderate	Low	Low	Low
Asset Misappropriation - Fixed Assets/Supplies/ etc. (Theft or misuse of organization assets)	High	Moderate	Low	Moderate	High	Low	Moderate	Low
Corruption - Conflict of Interest	Low	Low	Low	Low	Low	Moderate	Low	Low
Corruption - Bribery	Low	Low	Low	Low	Low	Moderate	Low	Low
Financial Statement Fraud - Asset/Revenue Overstatement	Low	Low	Low	Low	Low	Moderate	Low	Low
Financial Statement Fraud - Asset/Revenue Understatement.	Low	Low	Low	Low	Low	Moderate	Low	Low



Implement Fraud Prevention & Detection

- Promote fraud deterrence through preventative and detective control activities
- Integrate with the fraud risk assessment
- Consider organization-specific factors and relevant business processes
- Consider the application of control activities to different levels of the organization
- Utilize a combination of fraud control activities
 - Preventative controls (e.g., Segregation of duties, limited system access, etc.)
 - Detective controls (e.g., Bank reconciliations, surprise cash counts, etc.)
 - Human Resource Procedures (e.g., Background investigations, segregation of duties, Whistleblower System, etc.)
- Consider management override of controls
- Use proactive data analytic procedures
- Deploy control activities through policies and procedures



Conduct Fraud Investigations & Take Corrective Action

- Establish fraud investigation and response protocols
- Conduct investigations
- Communicate investigation results
- Take corrective action
- Evaluate investigation performance

Conducting a Fraud/Forensic Investigation



Fraud and Forensic Investigations – Framework

Establishing the focus of the investigation, key issues and approach.

Key establishing items/information:

- Key issues financial statements, asset misappropriation, etc.?
- Who might be involved?
- What is the time period in question?
- What documents and information may be available?

Establishing this framework, on an initial basis is key. Keep in mind, these may change over time as more information is gathered.





Establish an Approach and Team

As information about the issue is obtained, an investigative approach and team is established.

Key items:

Running a conflicts check

Preparing an engagement letter

Putting a project plan in place

Establishing an engagement team



Investigative Steps

Key items:

- Obtaining documents and information
- Working on-site or remotely?
- Key contacts on the client side
- Maintaining confidentiality
- Conducting interviews



Finalizing and Summarizing Findings

Key items:

- Work with counsel and client on form of deliverable
- Work product should align with intended reader (Board Meeting, counsel, court, etc.)
- Maintain documentation and file as directed and in line with standard practice



Investigations – Real World Examples

Investigations relating to potential fraudulent behavior:

- Public officials corruption and misappropriation
- Project manager stale vendor to make payments to himself
- Nonprofit executive director T&E, purchase card, and other suspicious activities
- Vendor invoicing time entries, dates, rate issues





 \rightarrow

Thank you for attending

Additional Questions?

Contact us:

- Patrick.Chylinski@armaninollp.com
- Ron.Steinkamp@armaninollp.com
- Experts@armaninoLLP.com

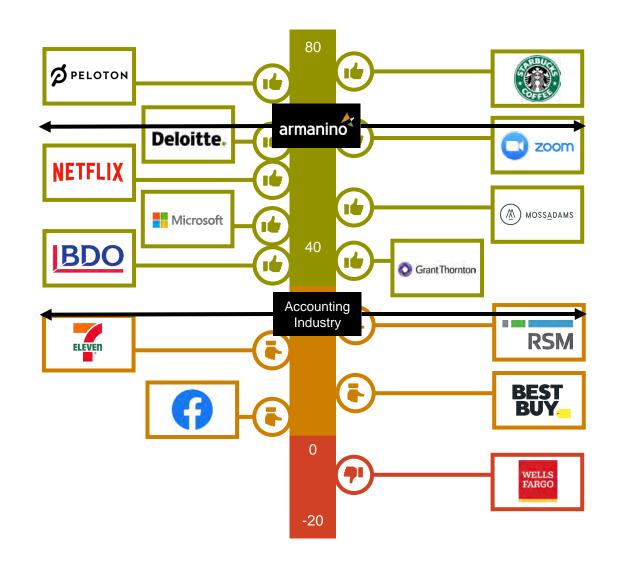




OUR CLIENTS' VIEW We Know You'll Love Us

A Net Promoter® Score (NPS) is used by more than two-thirds of Fortune 1000 companies. **Armanino's NPS (68) is almost two times higher** than the accounting industry average (38), and it places the firm scores closest to household name brands such as Starbucks, Peloton and Zoom.







Armanino offers **clarity** in a disruptive, ever-evolving world

Equipping you with the insights and tools needed to succeed today, and in the future



COMPLIANCE & REGULATORY

- Tax Planning
- Trust & Estate
- SOX
- Contract



ASSURANCE & ADVISORY

- Cybersecurity
- SOC
- Restructuring
- Revenue Recognition





STAFFING & DEVELOPMENT



TECHNOLOGY SYSTEMS

- ERP
- CRM
- Business Intelligence
- Managed Services



ACCOUNTING & BACKOFFICE

- Bookkeeping
- Budgeting/Forecasting
- Account Receivable
- Accounts Payable

- **STRATEGY &** PLANNING Corporate Strategy • Payroll
 - Strategic Advisory
 - Benchmarking
 - Business Transformation
- Health Benefits
- Executive Search
 - Interim Placement





Delivering impactful, bold solutions that increase clarity and spark success for today and tomorrow.

