

Getting on the SPAC Track: 2021 Outlook

February 18, 2021 | 10 AM PT

Participants will receive an email within 48 hours with a link to the slide deck and recording.



Before we begin, a few important reminders:

To qualify for CPE credit:

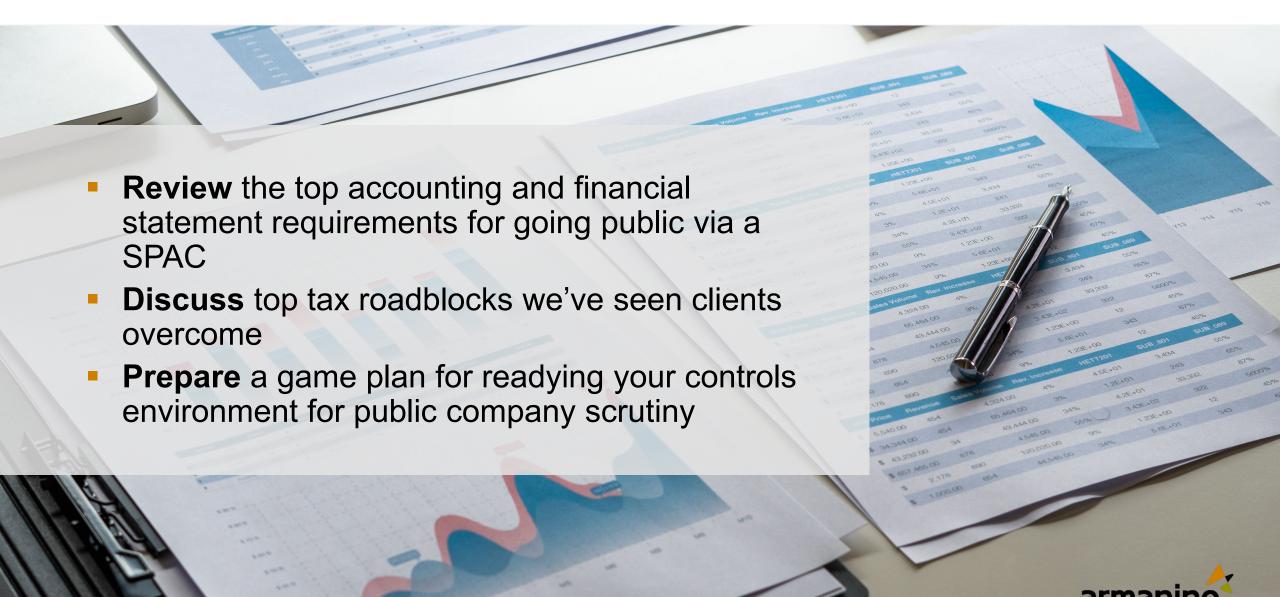
- Actively respond to all polling questions and stay on for the duration of the broadcast
- If you have technical difficulties responding to the polling questions, please send an email to Elevate@armaninollp.com with the name/date of your session along with your poll responses.

Questions or comments for the faculty:

Submit via chat



Learning Objectives



Speakers



Drew HamerCFO **Velodyne Lidar**



David Greenamyre
Partner, Tax
Armanino



Rich Asiodche
Partner, Audit
Armanino



Tom Brunton

Managing Director, Consulting

Armanino



Todd Bishop
Partner, Risk Assurance & Advisory
Armanino

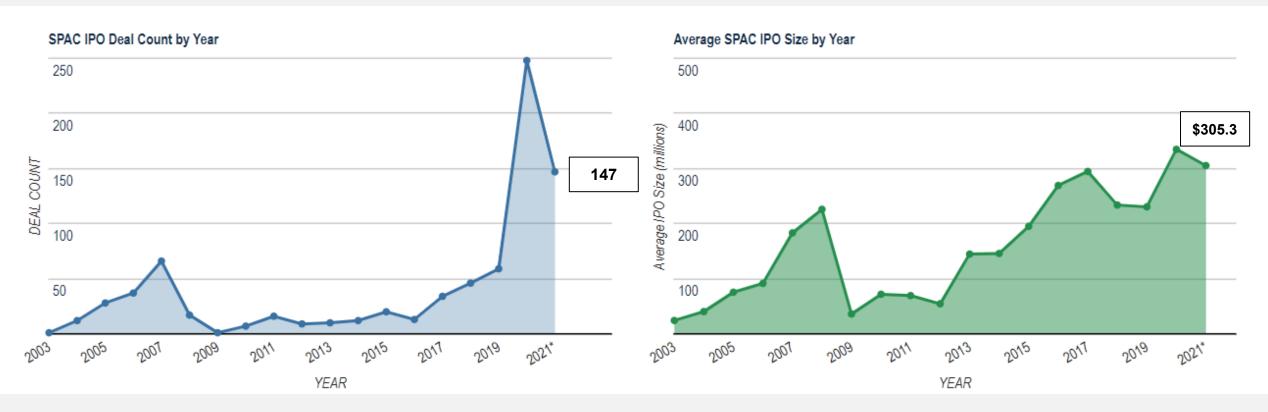


Dean Quiambao
Chief Relationship Officer
Armanino





Summary of Funds Raised



*2021 data as of February 16, 2021 Source: spacisnider.com/stats/



The Participants & Their Roles

Participant	Role During the SPAC
Sponsors	Promote sharesFounders warrants
Hedge funds	Ability to sell warrants and redeem shares
Fundamental and retail investors	IPO/acquisition play without IPO allocation issues
Private Investment in Public Equity (PIPE) investors	PIPE "discount" and full allocationsDeep-dive diligence
Investment banks	 Gross spread Advisory fees
Operating companies	Attractive, strategic capital markets option



Why SPACs Are Attractive for Private Companies

Public Market Access

- Access to Capital
- Increased Branding and Market Awareness
- Liquidity for Shareholders

Certainty on Return

- Upfront Terms
- No IPO "Windows" or Constraints
- Competitive Valuation

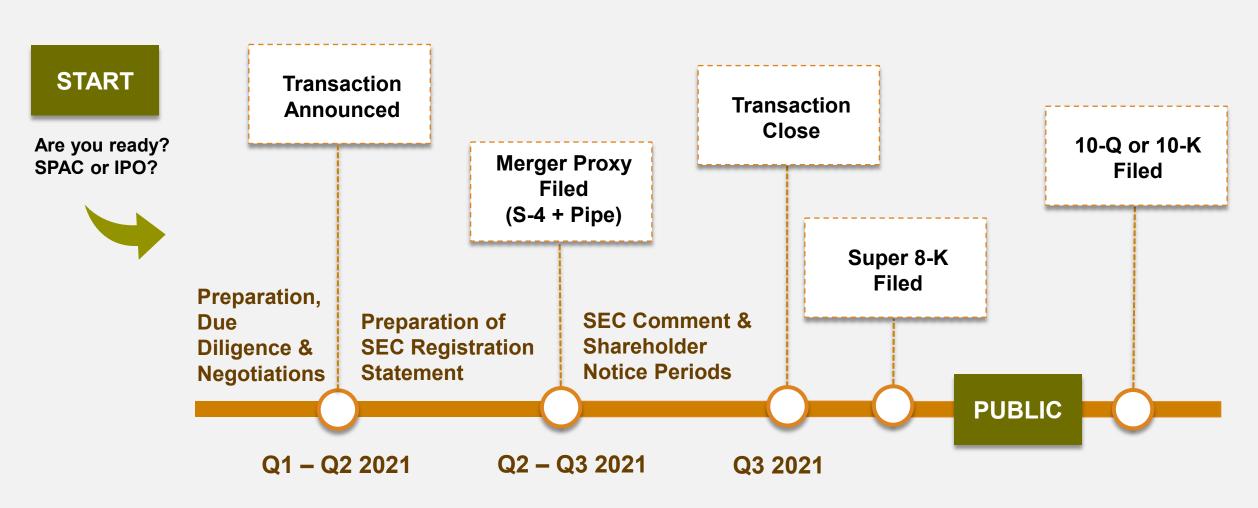
Flexibility

- Increased Speed to Market
- Private Negotiations
- Cash-out Flexibility
- More Negotiation **Options**





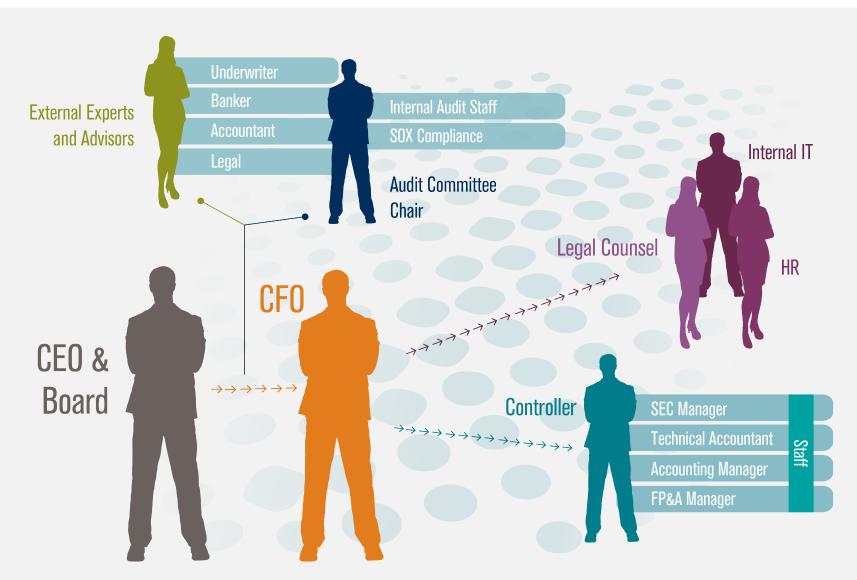
SPAC Track Sample Timeline & Milestones







SEC Readiness Team (Sample)







Takeaways

- Boards *need* to consider the SPAC alternative
- Get yourself to transaction ready
- Everything is negotiable
- Timing will be quick
- You will be a public company on the other side and you need to be prepared!
- Hire experienced SPAC advisors



What's Next?







Questions?

Contact Us!

Experts@armaninoLLP.com



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