



BUSINESS CONSULTING SERVICES FOR LAW FIRMS

Health Check Assessment



As your law firm expands and evolves, investing in an evaluation of your people, process and technology infrastructure is a valuable way to prepare for future growth.

Armanino's Health Check Assessment Services address all aspects of your law firm, including people, process, and technology. Our team of consultants and accountants have extensive experience, having worked with hundreds of law firms over the past 30 years. We help firms understand their critical issues, improve profitability and implement change to foster growth.

Today's Law Firm Landscape

Many law firms today are grinding through the day-to-day operations instead of growing with a strategic focus on the future. The challenges you face are multifaceted, including but not limited to:

- General counsel pricing pressures
- Industry consolidation
- Decreased demand for litigation
- Rainmaker succession
- Cybersecurity
- Millennial mindsets
- Partner compensation issues

We Provide Objective Insight

Armanino's analytical approach provides an informed perspective of your firm's situation built upon the bedrock of our experience working with hundreds of law firms. Our team leaders are sought-after speakers for managing partner and legal administrator conferences. We perform leadership interviews, profit analysis and external market analysis to gain a complete understanding of your internal challenges.

Armanino also applies the lessons learned from our law firm benchmarking survey to elucidate market norms and pinpoint areas for improvement. Our survey analyzes compensation and billing trends at hundreds of law firms and provides highly detailed data on compensation, billable hours, benefits and profitability.

Quantitative Benchmarks & Plan for Your Path Forward

Our specialists will perform a facts-based diagnostic assessment of your situation. We examine the various aspects of your profitability and talk to your partners to gain a true understanding of your culture, operations and strategy.

After we've analyzed the facts and figures behind the issues you're experiencing, Armanino provides an assessment report with quantitative benchmarks for compensation, technology, rates and demographics. We make recommendations to help your firm "raise your game" and provide a framework for you to implement change for growth.

For information, contact:

David Roberts
Partner-in-Charge, Law Firm Practice, Armanino
310 478 4148
David.Roberts@armaninoLLP.com

John Schweisberger
Executive Director, Law Firm Practice, Armanino
310 745 5889
John.Schweisberger@armaninoLLP.com

Learn More

armaninoLLP.com/industries/legal