

POSSIBLE (RE)DEFINED

# Coffee Break: FP&A for Healthcare Organizations

## WHAT WE'LL DISCUSS

# Today's Agenda

- Learning Objectives & Introductions
- Healthcare Industry Challenges & Solutions
- Utilizing an FP&A Solution to Make Informed Decisions
- Closing and Q&A



WEBINAR OVERVIEW

# Learning Objectives

Better leverage the technology used in healthcare finance operations

Gain deeper insights, automate tasks, reduce burnout and increase supply chain resilience

Create benchmarks and KPIs in your FP&A data to keep focus on relevant information

Analyze the data that will actually help you lower costs and improve patient outcomes

Adapt, innovate and scale while fast-tracking your digital transformation

WELCOME

# Today's Presenters



**Ron Present**

Partner, Healthcare  
Industry Group  
Armanino



**Gabe Macis**

Senior Solutions Manager  
Armanino

# Healthcare Industry Challenges



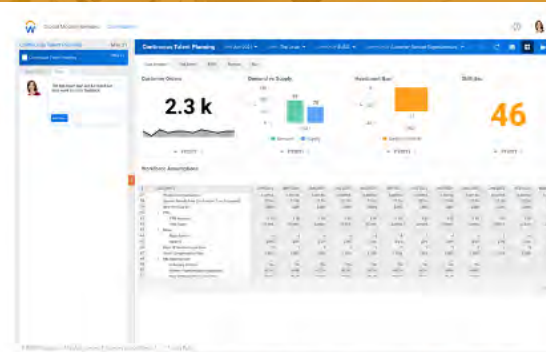
# Let's Talk Workday's Adaptive Planning

- Armanino has been a trusted partner to implement Workday's Adaptive Planning for over 13 years
- Enterprise planning and reporting cloud solution (login right from your browser)
- Integrate your data from your systems/applications (ERP, CRM, HRIS, etc.)
- All actuals and plan data, reporting, modeling, versions, dashboards all in one silo!



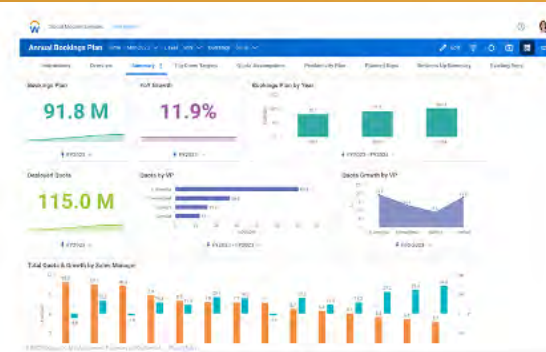
## Financial planning.

Flexible budgeting, scenario planning, and reporting let you continuously plan for what's next and respond to changes with agility.



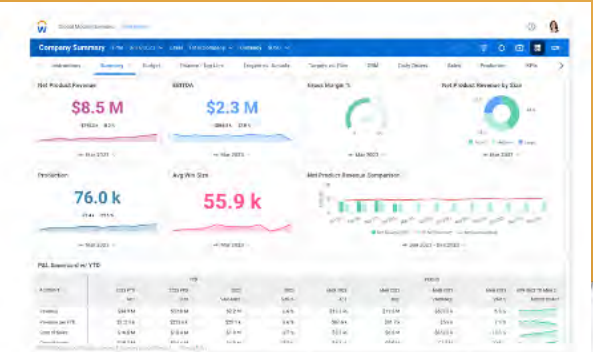
## Workforce planning.

Plan for the skills you need today and tomorrow by department, cost center, level, location, and more.



## Sales planning.

Dynamically plan sales resources, set quotas, and optimize rep capacity—all while keeping your eye on the bottom line.



## Operational planning.

Enable company-wide planning in concert with finance, and drive better collaboration across departments and functions.

Thank you for  
attending!

Additional Questions?

Reach out to us at

[Experts@armanino.com](mailto:Experts@armanino.com)



POSSIBLE (RE)DEFINED

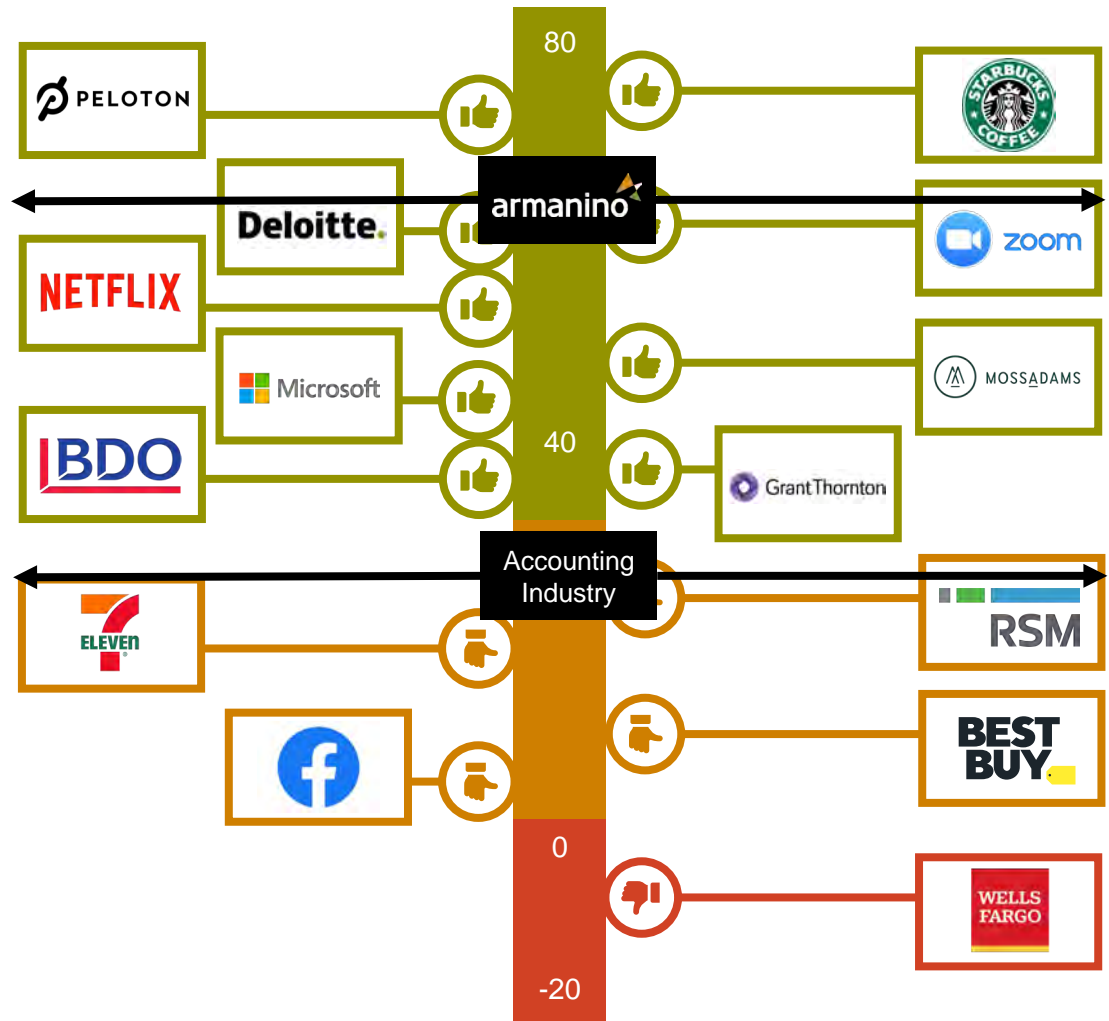
# Additional Resources & Information



## OUR CLIENTS' VIEW

# We're Just What You Need

A Net Promoter® Score (NPS) is used by more than two-thirds of Fortune 1000 companies. **Armanino's NPS (68) is almost two times higher** than the accounting industry average (38), and it places the firm scores closest to household name brands such as Starbucks, Peloton and Zoom.



OUR PROMISE TO YOU

# Reimagine Your Potential



## Unconventional Approach

We're a vested, entrepreneurial partner who sees your organization through a 360 lens and finds opportunity at every stage



## Comfort in Change

Our experts provide guidance and support while quickly facilitating transformation that gives you a competitive advantage.



## Focused on You

Our integrated teams and solutions deliver tailored insights to bring you more value and clarity throughout your journey.

# A New and Better Way for Today and Tomorrow

Equipping you with the insights and tools needed to redefine what's possible



## COMPLIANCE & REGULATORY

- Tax Planning
- Trust & Estate
- SOX
- Contract



## ASSURANCE & ADVISORY

- Cybersecurity
- SOC
- Restructuring
- Revenue Recognition



## STRATEGY & PLANNING

- Corporate Strategy
- Strategic Advisory
- Benchmarking
- Business Transformation



## STAFFING & DEVELOPMENT

- Payroll
- Health Benefits
- Executive Search
- Interim Placement



## TECHNOLOGY SYSTEMS

- ERP
- CRM
- Business Intelligence
- Managed Services



## ACCOUNTING & BACKOFFICE

- Bookkeeping
- Budgeting/Forecasting
- Account Receivable
- Accounts Payable

# Possible *(Re)Defined*™

Delivering impactful, bold solutions that increase clarity  
and spark success for today and tomorrow.